

MAKE THE BEST CAREER MOOV

JOIN OUR TEAM!



We are looking for a Business Consultant in the Overberg

Who is a natural sales hunter and will embrace the challenges of new products and new markets in a technology – driven world.

The ideal candidate will have:

- 3-5 years of industry-related experience in fuel and lubricants.
- Very good interpersonal skills and client orientation.
- Self-confidence and integrity.
- Energetic with innovative problem-solving skills.
- Strong communication skills in both English and Afrikaans (other SA languages will be an advantage).
- Strong work ethic and able to work overtime and weekends when needed.
- Computer proficiency is compulsory (i.e. MS Office – MS Excel for budget purposes).
- Valid driver's license and reliable personal vehicle.
- Sales Experience in target area will be of benefit.
- Knowledge and experience in the Fuel and Energy Industry will be of benefit.
- To promote a customer care approach within the business, investigating complaints or issues of poor customer care, both timely and efficiently.

A background image showing a group of business professionals in a meeting. One person in a dark suit is holding a tablet and pointing at the screen, while others in white and dark suits are looking on. The image is partially obscured by text boxes.

EXPERIENCE

TEAM SPIRIT

LIKE NEVER BEFORE

Key responsibilities:

- Sales and marketing of fuel, lubricants and LPG.
- Implementing and communicating the approved Sales & Marketing Plan.
- Budget setup, Forecasting, Pipeline Management, Planning of Sales & Marketing
- CAPEX, ROI and promotions.
- Analysis of sales to abide by competition and latest trends.
- Efficient use of sales methodology and tools.
- Management of debtors.
- Management of Customer Services, handling of all queries and product enquiries; and
- Maximising the sales pipeline in line with the strategy.

Our mission:

We are fully committed to supply and deliver the highest quality petroleum and lubricant products safely and responsibly to business, industry, and agriculture. We strive to improve our reputation as a reliable supplier to our diverse and ever-growing customer base while tending to the needs of everyone.

The successful applicant will be based in Overberg. In terms of the company's Employment Equity Plan, preference will be given to suitable candidates from the designated groups.

**JOIN US WHILE WE LEAD OUR WAY TO BECOMING BIGGEST
SUPPLIER OF FUEL AND LUBRICANTS and LPG**

EMAIL APPLICATIONS TO: shanon@moovfuel.co.za